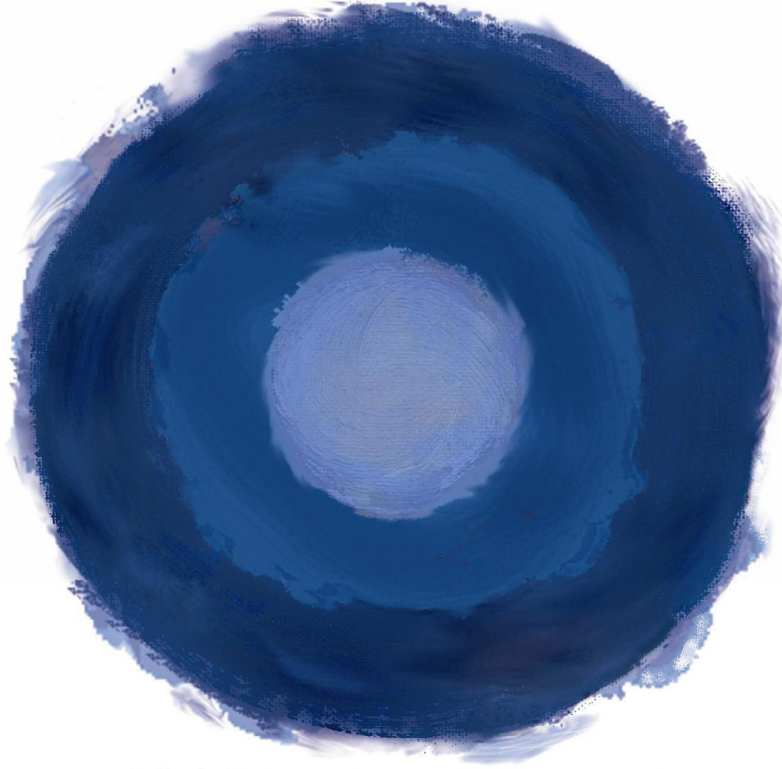




Dyad Report



Paul Power with Katy Cooperative
Tuesday, June 14, 2015

Report provided by:

**FORTUNA INTERNATIONAL
LIMITED**

LEADING PERFORMANCE IMPROVEMENT



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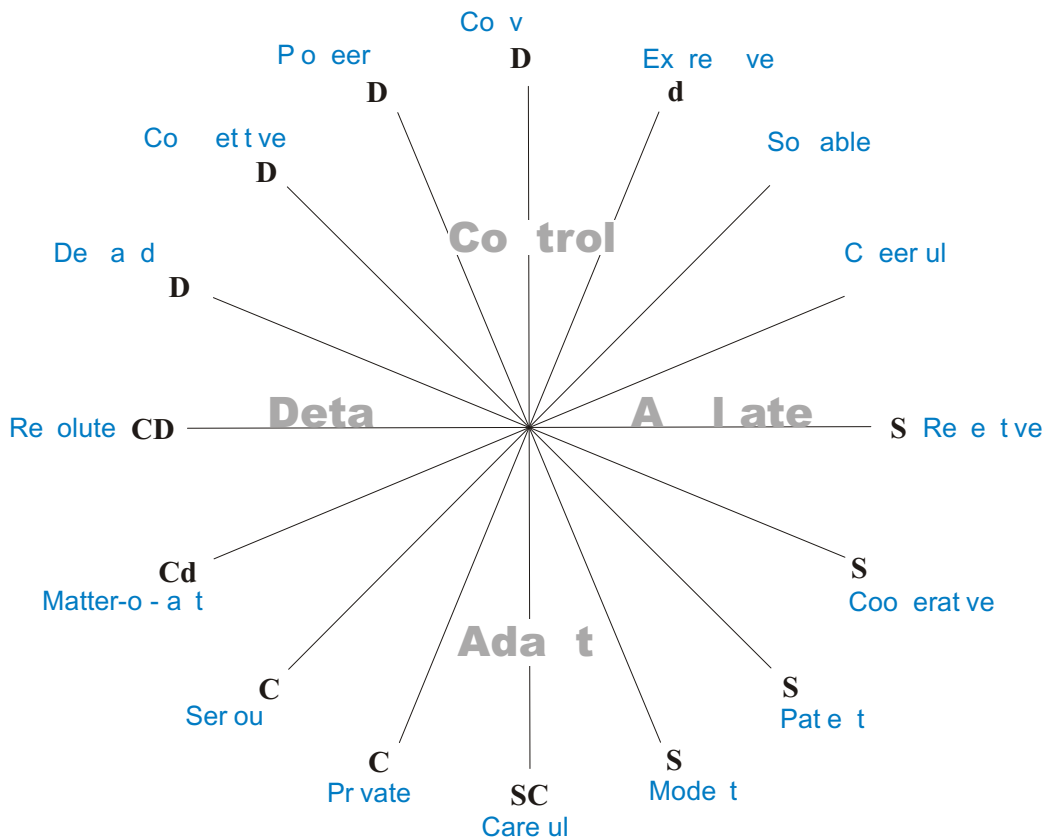
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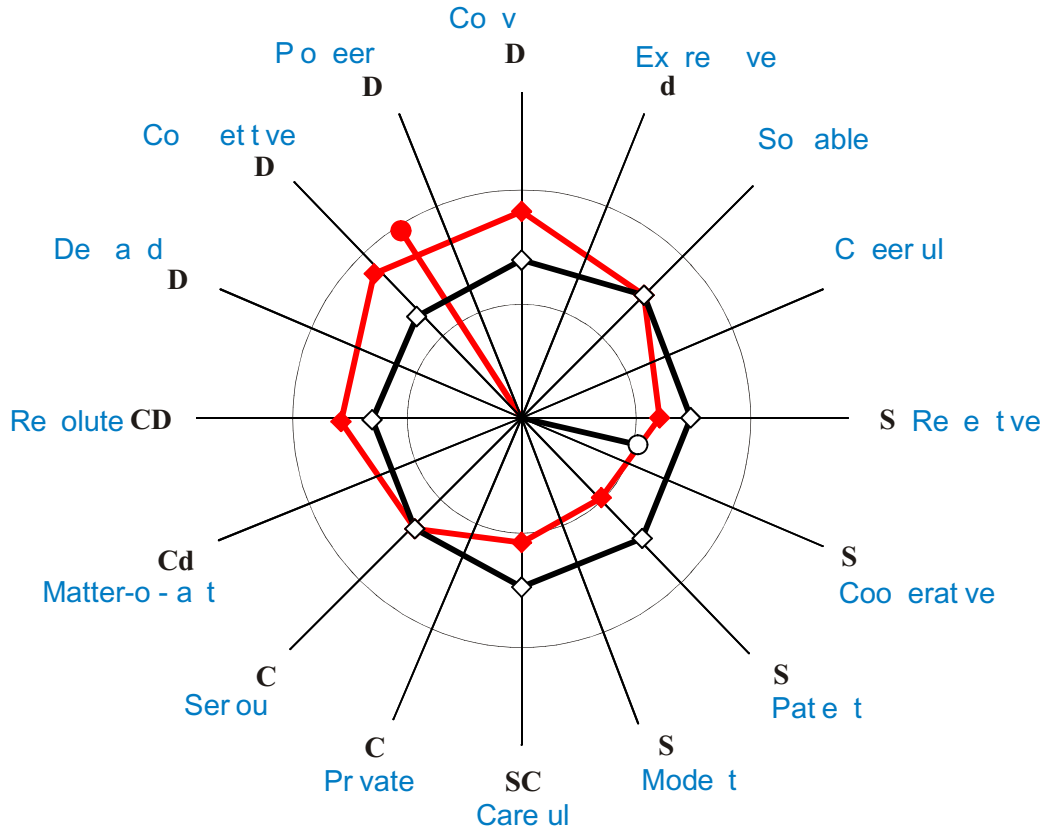
The DSC® dra™ Report

DSC® dra™ offers a detailed understanding of relationships by a highly detailed DSC model to the user. Using the feedback provided by dra, individuals and groups are able to reduce overall data requirements and create a more effective working relationship.

DSC dra displays a user's DSC Personal Style of two dimensions — Control-Adaptability-Data. Each of the 16 dimensions represents a combination of the three. There are four or five styles in the DSC dra approach to understanding relationships in the workplace. DSC dra is a user-friendly approach to the user's view of how we relate to each other in the Control-Adaptability-Data model. Our dimensions are related to each other in a more effective way.

The relationships of DSC are shown below relative to the underlying relationships of all 16 DSC Personal Style. The styles listed to the left are more important to the user's relationship with others. You can explore what each means to you and Katy in the report.





DSC ter er o al Style o Paul P o eer : ● P o eer (D)
DSC ter er o al Style o Kat y Coo erat ve: ○ Coo erat ve (S)

The DSC® ter er o al Ma d lay ea er o ' DSC e tor a d DSC Co tour. The DSC e tor re re e tte exa t lo ato o bot o your DSC ter er o al Style . The DSC Co tour are t e a e t atre ult ro o e t t e e t ale (o ta t) t at de e DSC dra.

You a ee your area o larty a d d ere e ro t e o to o bot o your e tor a d a e o your Co tour . The ollow a e will rovde ore or ato or u der ta d t e u que o b ato re re e ted by your two tyle . O t e ext a e, you will be re e ted wt a de r to o ea o your tyle ollowed by t e DSC ter er o al Be avor Co t uu , w l t your o t orta t larte a d d ere e . Follow t e Co t uu your Relato Ft Ma , w de r be t e dy a o your relato ter o o ort a d e e tve e . add to , you will d trate e or rea o ort a d e e tve e t relato . At t e e do t re ort you will da e to que to a da a to la or urt er ex lorato . T re ort ro t e er e tve o Paul a d ay be d ere t vewed ro t e er e tve o Kat y.

Your D SC Interpersonal Style

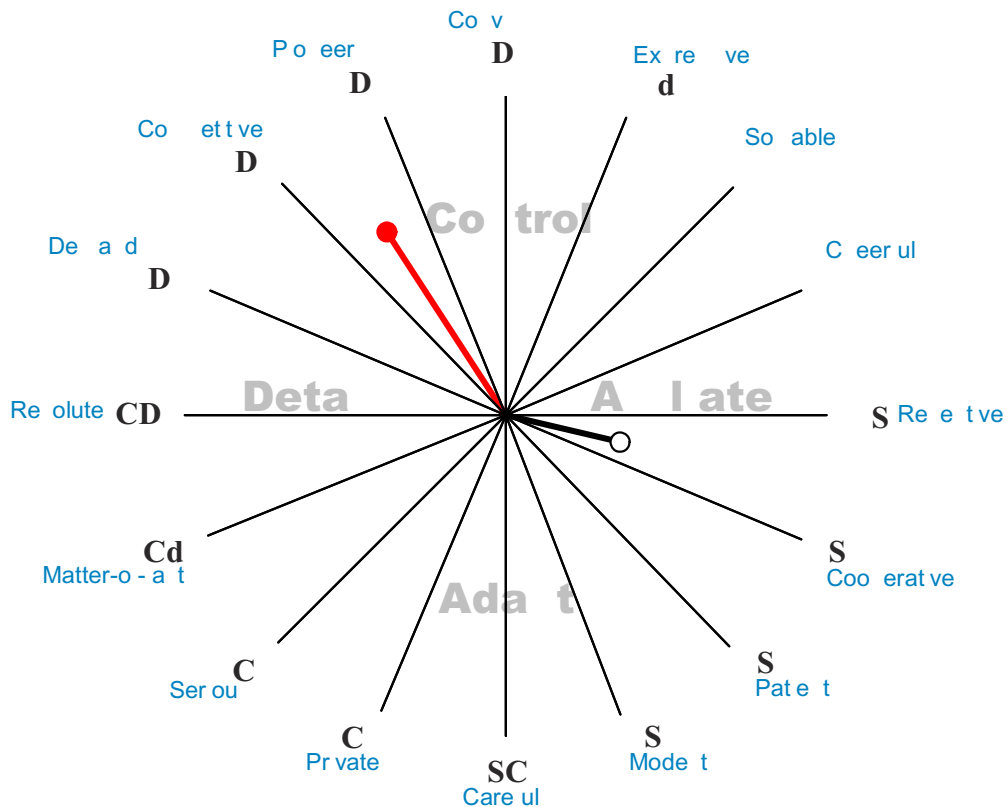
D SC® dra™

Paul' Po eer Style ●

People with your Po eer (D) style tend to be eager to take action, often to the advantage of others. You are likely to be quick to respond to your view of things. Conviction to work toward your goal, you are usually seen as being determined, or even, a determined. You tend to be easy on you to be out there and take the lead over others, even to the advantage of others. People tend to see you as assertive, able to put your self forward boldly and directly and to value the role of others. Tend to be quick to put a date to, you may be a tad a bit of a doer.

Katy' Coorativve Style ○

People with Katy' Coorativve (S) style tend to be even-tempered and a doer. They are likely to show a readiness to help others. However, they are likely to create a war of nerves at the end of the day. They are likely to expect others to do their part without a yearning for a reward or recognition. He probably eager to understand others' problems. Others understand a doer, Katy may be a bit of a doer.



D SC® ter er o al Be av or Co t uu
D SC® dra™

The ter er o al Be av or Co t uu a t o e be av or t at eo le wt your D SC® ter er o al Style are o t a dlea t lkely to ue. The be av or o t Co t uu ay be d ere t t a t e be av or your d v dual re ort, a t ey ave bee eled ba ed o t er releva e to your t era to wt Kat y. *Low* be av or are t o e t at are le lkely to be u ed eve t ou t e tuat o ay require e . *H* be av or are t o e t at are ore lkely to be u ed eve t ou t e tuat o ay ot require e . The Co t uu d lay t e o t e tal or erta be av or to o ur but o t t e erta t t at t ey will o ur. Bot o you ay ave od ed t e e o t e tal be av or ba ed o your le ex ere e a d value y te .

Paul ● Kat y ○

	Low ————— High
a e t Go alo wt ; tolerat wt out rote t	● ○
a re ve Will to e a e dre ta to ; bold, a t ve	○ ●
blu t La k eel , e t ve; abru t, urt	○ ●
o et t ve Hav a tro ur e to w	○ ●
o la t Will to ve ; yeld , ub ve	● ○
o e t ou Gu ded by a ra e work o er e ved rule	● ○
de a d Requ r u o ot er	○ ●
d lo at U ta ta d e t v ty deal wt ot er ; ta t ul	● ○
d re t Stra t onward a d a dd; ra k, to t e o t	○ ●
do a t Exer t e o t lue e or o trol	○ ●
eve -te ered Not qu kly a ered or ex ted; al	● ○
r S ow deter at o or re oluto ; u yeld	○ ●
or e ul Power ul, v orou , dy a	○ ●
e tle Co derate a d k dly d o to ; ld	● ○
u ble Meek e or ode ty be av or, att tude, or rt; de ere t al	● ○
te t Fr a ert a de a d ora o o ; u yeld	○ ●
te e S ow tro e oto , r ur o e, reat er ou e ; or e ul	○ ●
le e t l ed ot to be ar or tr t; er ul, e erou , or dul e t	● ○
obl Ready to do av or or ot er ; a o o dat	● ○
ta t ul S ow a e e o w at tt a d o derate deal wt ot er	● ○

Relato Ft

D SC® dra™

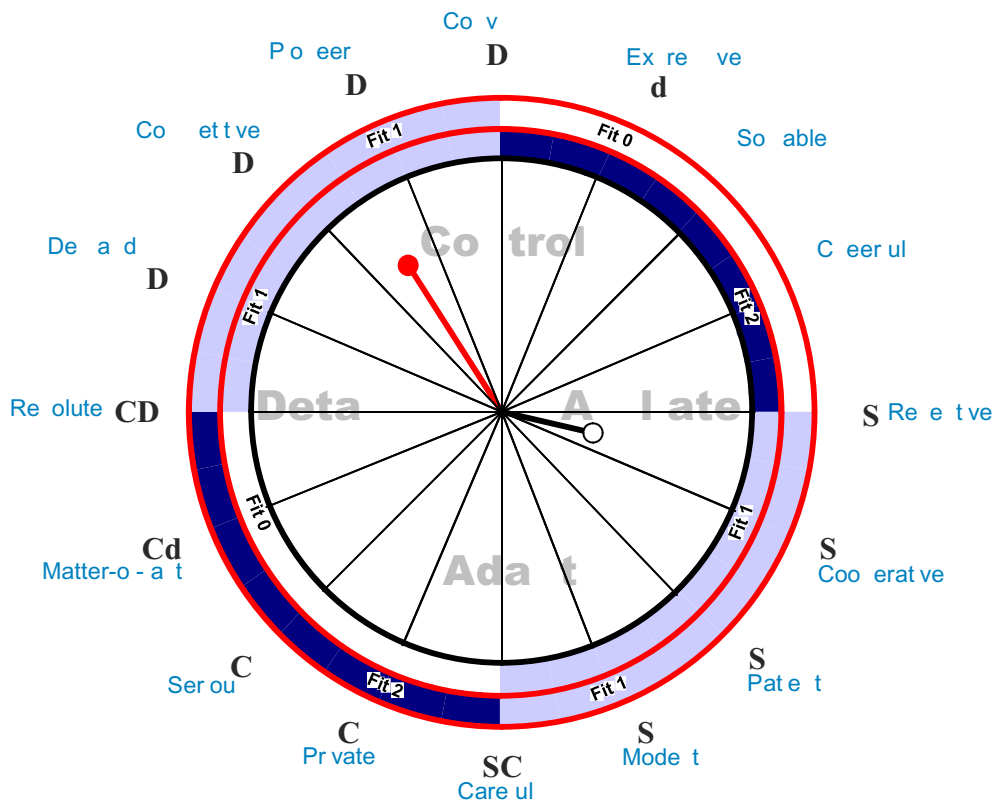
In addition to the last address, we also look at the effective address of our relation. This is called Relato Ft, which involves a usual ve-a-d-take up to at least one 'beavor' rule. The result is a more effective and portable relation. We tend to be more effective when we relate to the external reference or Control (Control effective with Data and Data effective with Control). On the other hand, we do not at all relate to the external reference or Address (Address effective with Address, and Data effective with Data).

Based on our reference or Control and Address, we do not at all relate to the external reference or Control and Address, we do not at all relate to the external reference or Control and Address. The external reference or Control and Address are:

- Fto 2D e o — to *both* Control and Address
- Fto 1D e o — to *either* Control or Address
- Fto D e o — to *either* Control or Address

Relato Ft Map or Paul with Katy

(Graphic reduced scale version of Page 3)



Your Relato Ft Map layout is based on your reference and Relato Ft area. To understand the Map, you need to look where Katy's reference (○) is all of your Ft area (outer ring). You also see where your reference (●) is all of Katy's Ft area (inner ring).

Relat o F t or Paul w t Kat y

There are good or bad relat o , o ly relat o t at require ore or le e er y to br d e our d ere e . A you a ee o t e Relat o F t Ma , you a d Kat y ave a Relat o F t o 1 d e o . You are lkely to ave a F t o t e Co trol d e o (Co trol w t Ada t), but ot o t e A lato d e o (Deta w t A late). You are lkely to ave d ere t e x e t a t o r ow d t a t o r lo e your tera to ould be. T ay a e t ow o ortable you eel your tera to w t Kat y.

A la ko F t o bot d e o doe ot ea you a d Kat y a ot or will ot ave a relat o t at e e t ve a d o ortable. You ea ay ave already od ed your be avor way t at ave roved your ab lty to tera t w t ea ot er. F t o 1 d e o ea t at your relat o lkely to require ore e ort to a eve o ort a d e e t ve e t a a relat o t at a a F t o 2 d e o . You ay d t e ollow trate e el ul rea t e o ort o your tera to w t Kat y.

Strate e or Paul w e relat w t Kat y

You are lkely to re er tera to t at are ore d re t a d t o t e o t t a lkely to be o ortable or Kat y. You t rea e t e e e t ve e o t relat o by ov to a le o ortable ty e o tera to or you but o e t at will be ore o ortable or Kat y. You t u e t e ollow trate e to do t :

- Meet or ally o a re ular ba
- Provide ortu te to d u roble a d o er
- Ma ta a ore a lat ve a roa by qur about Kat y o ally

You ay aturally te d to take o trol your tera to . Mu o t e t e, t will be a o ortable a d e e t ve way o relat or Kat y. So e t you t do to a ta re e t ul ar o y are:

- C e k o r a re e t a t e r t a t your la o a t o
- qur about o t e t a l t a t o , o l t , or alle e
- C e k Kat y' o ort w t ow o trol be a d led your tera to

Relat o F t: 1

Paul: Co trol a d Deta
Kat y: Ada t a d A late

Reflection Review

DSC® *dra*™

Based on your understanding of the treatment and impact of the DSC® Terrestrial Style of both you and Katy, you may want to explore the following areas to reduce the total impact and improve the effectiveness of your relationship with Katy.

1. In what way are the DSC Terrestrial Style of you and Katy similar?

How do your behavioral characteristics positively contribute to your relationship with Katy?

2. In what way are the DSC Terrestrial Style of you and Katy different?

How do the differences create challenges for you and Katy's work together?

3. Looking at your DSC Terrestrial Behavior Chart, you will see terrestrial behaviors that are similar and different for you and Katy. How would your relationship with Katy be if you *de-learned* your usual or your "low" behavior? What behavior would you de-learn to improve or transform the relationship?

How would your relationship with Katy be if you *learned* your usual or your "low" behavior? What behavior would you learn to improve or transform the relationship?

4. Does Katy's DSC Terrestrial Style Fit 2, 1, or different with your style?

How do you experience your relationship with Katy?

5. What strategies would be helpful to improve your relationship with Katy?

will rate you der ta d o y DSC® ter er o al Style a d Kat y' tyle t e ollow way :

1. Max ze ye e tve e w e relat to Kat y by:

2. Mod y y tyle to ore e e tvely relate to Kat y by:

3. Max zet ee e t o our larte by:

4. M ze te a to our d ere e by: