



# DiSC® PPSS

## Applying DiSC® to Work Settings

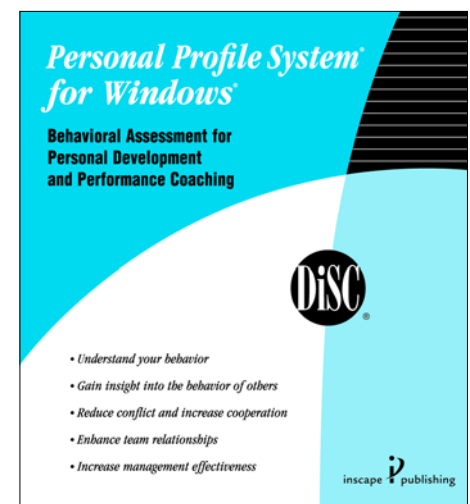
DiSC® PPSS provides individuals and teams with detailed, personalised information to help them apply DiSC learning in a variety of business applications. It offers a wide range of practical interpretive reports that help people improve their effectiveness in sales, management and customer service. For maximum impact, use the included companion instruments to define role expectations and improve interpersonal communication.

### Access the World of DiSC

DiSC Dimensions of Behaviour provide a non-judgmental language for exploring behavioural issues across four primary dimensions: Dominance, Influence, Steadiness, and Conscientiousness.

DiSC PPSS is a multi-level learning instrument that helps individuals assess how much they use each Dimension of Behaviour in a particular situation. The software provides detailed, personalised information to help individuals and teams apply the DiSC learning immediately. The feedback covers a broad range of behavioural characteristics including:

- behavioural strengths and weaknesses
- motivating and demotivating factors
- management and selling styles



### **Enhance Personal Effectiveness**

Experts agree that people can significantly enhance personal effectiveness by honestly evaluating their behaviour and selecting self-management strategies that maximise strengths and minimise weaknesses. Organisations around the world use *DiSC® PPSS* to improve effectiveness in four main application areas: self-awareness/self-management; peer relationships/team-building; performance coaching/managing others; and client relationships.

### **Comprehensive Reports Provide Powerful Insights**

*DiSC® PPSS* software provides individuals and teams with detailed, personalised information to help them apply DiSC learning in a wide variety of today's business applications. Choose from a General Characteristics report, Management report, Peer Relationships report, or Sales report.

### **Built-In Versatility Expands Learning Opportunities**

- Respond on-screen, online, or on paper
- Access "team view" to compare multiple learner profiles

## **Companion Instruments**

*DiSC PPSS* includes the *Role Behaviour Analysis™* (RBA) and the *InterPersonal Profile System* (IPPS) for enhanced DiSC applications.

The RBA collects and processes perceptions of the behavioural characteristics that would most effectively fulfill a job, position, or role.

The IPPS expands on the insights gained from *DiSC PPSS* by collecting and processing up to five other people's perceptions about the learner's behaviour. The comparison of the responses provides useful information for improving interpersonal communication and building relationships.

## **Inscape Publishing**

The power to transform individuals, teams, organisations. Inscape pioneered the original DiSC learning instrument over three decades ago. Today, they continue to create innovative products and services that inspire, energise and empower individuals. Available in 21 languages in over 50 countries, their extensively researched, time-tested resources create the opportunity for transformational experiences. They have helped more than 40 million people develop a deeper understanding of themselves and their relationships, discover their potential and realise greater success.

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